

Garett Jones

Curriculum Vitae
November 2012

EDUCATION

University of California, San Diego, 2000	Ph.D., Economics.
University of California, Berkeley, 1994	M.A., Political Science.
Cornell University, 1993	M.P.A., Public Affairs.
Brigham Young University, 1992	B.A., History; Sociology Minor. (with University Honors)

JOURNAL PUBLICATIONS

Jones, Garett (forthcoming). "The O-Ring Sector and the Foolproof Sector: An Explanation for Skill Externalities." *Journal of Economic Behavior and Organization*.

Jones, Garett (forthcoming). "Cognitive Skill and Technology Diffusion: An Empirical Test." *Economic Systems*.

Nye, John V.C., Grigory Androuschak, Desirée Desierto, Garett Jones, Maria Yudkevich (2012). "2D:4D Asymmetry and Gender Differences in Academic Performance." *PLoS ONE*.

Jones, Garett (2012). "The Bond Market Wins." *Econ Journal Watch*.

Jones, Garett and Tim Kane (2012). "U.S. Troops and Economic Growth: Regression analysis with robustness tests." *Defence and Peace Economics*.

Jones, Garett (2011). "National IQ and National Productivity: The Hive Mind Across Asia." *Asian Development Review*.

Jones, Garett (2010). "Speed Bankruptcy: A Firewall to Future Crises." *Journal of Applied Corporate Finance*.

Jones, Garett and W. Joel Schneider (2010). "IQ in the Production Function: Evidence from Immigrant Earnings," *Economic Inquiry*.

Jones, Garett (2008). "Are Smarter Groups More Cooperative? Evidence from Prisoner's Dilemma Experiments, 1959-2003," *Journal of Economic Behavior and Organization*.

Hafer, R.W. and Garett Jones (2008). "Dynamic IS Curves With and Without Money: An International Comparison." *Journal of International Money and Finance*.

Jones, Garett (2008). "What is the Right Number of Women?" *Econ Journal Watch*.

Hafer, R.W., Joseph Haslag, and Garett Jones (2007). "On Money and Output: Is Money Redundant?" *Journal of Monetary Economics*.

Jones, Garett (2006). "The Liquidity Effect Across the Short End of the Term Structure," *Applied Financial Economics Letters*.

Jones, Garett and W. Joel Schneider (2006). "Intelligence, Human Capital, and Economic Growth: A Bayesian Averaging of Classical Estimates (BACE) Approach," *Journal of Economic Growth*.

Jones, Garett and Ali M. Kutan (2004). "Exchange Rate Management Strategies in the Accession Countries: The Case of Hungary," *Comparative Economic Studies*.

Jones, Garett (2000). "'The Free Market' and the Asian Crisis," *Critical Review*.

WORK IN PROGRESS

Jones, Garett. *Hive Mind: How your nation's IQ matters so much more than your own*. Under contract, Stanford University Press.

Jones, Garett. "IQ in the Utility Function." Second revision requested by *American Economic Journal: Macroeconomics*.

Jones, Garrett. "A Political Coase Theorem for the Intelligent."
 Jones, Garrett and John VC Nye, "Human Capital in the Creation of Social Capital: Evidence from Diplomatic Parking Tickets."
 Jones, Garrett, R.W. Hafer, and Bradley Hobbs, "IQ and Economic Growth of U.S. States."
 Jones, Garrett and R.W. Hafer, "IQ and Entrepreneurship: International Evidence."
 al-Ubaydli, Omar, Garrett Jones, and Jaap Weel, "Intelligence, Patience, and Cooperation: An experimental study."
 al-Ubaydli, Omar, Garrett Jones, and Jaap Weel, "Patience, Cognitive Skill and Coordination in the Repeated Stag Hunt."

OTHER PUBLICATIONS

Jones, Garrett (2011). "IQ and National Productivity," *New Palgrave Dictionary of Economics*.
 Jones, Garrett and Daniel Rothschild (2011). "No Such Thing as Shovel Ready: The Supply Side of the Recovery Act." Mercatus Center Working Paper.
 Jones, Garrett and Daniel Rothschild (2011). "Did Stimulus Dollars Hire the Unemployed?" Mercatus Center Working Paper.
 Jones, Garrett, with Ben Klutsey and Katelyn Christ, (2010). "Speed Bankruptcy as the TARP Alternative," *Mercatus on Policy*, Mercatus Center, George Mason University.
 de Rugy, Veronique and Garrett Jones (2009). "Will the Stimulus Bill Crowd Out Good Economics?" *Mercatus on Policy*, Mercatus Center, George Mason University.
 Jones, Garrett (2010). *Solutions Manual to accompany Modern Principles: Macroeconomics*, and *Solutions Manual to Accompany Modern Principles: Microeconomics*, Worth Publishers.
 Drafted majority of end-of-chapter questions in Alex Tabarrok and Tyler Cowen (2010), *Modern Principles: Macroeconomics* and *Modern Principles: Microeconomics*, Worth Publishers.
 Jones, Garrett (2008). *Instructor's Manual for Macroeconomics by Charles Jones*, W.W. Norton.
 Jones, Garrett and Robert C. Kenzer (2006). "Pensions for Confederate Soldiers," in William Powell, ed., *Encyclopedia of North Carolina*, University of North Carolina Press (based on undergraduate history thesis).
 Jones, Garrett, (2005). "Review of Anders Aslund's *Building Capitalism*," *Economic Systems*, v. 29, 120-121.

EMPLOYMENT

George Mason University
BB&T Professor for the Study of Capitalism at the Mercatus Center, 2009-
Associate Professor, Department of Economics, 2010-
Center for Study of Public Choice, 2007-
Assistant Professor, Department of Economics, 2007-

Southern Illinois University Edwardsville
Assistant Professor of Economics and Finance, 2000-2007

University of California, San Diego
Department of Economics, Visiting Scholar, 2006-2007

United States Congress, Joint Economic Committee
Economist, Summer 2004

United States Senate, Office of Senator Orrin G. Hatch
Economic Policy Adviser, Legislative Assistant, 2002-2003
Legislative assistant on tax and labor issues. Member of Senate Finance Committee's
International Tax Working Group.

OTHER POSITIONS

Associate Editor, *New Palgrave Dictionary of Economics*, 2010-

Editorial Board Member, *Journal of Neuroscience, Psychology, and Economics*, 2011-

Faculty Mentor, *Academic Writing Workshop*, co-sponsored by Elsevier and *European Journal of Political Economy*, July 2012.

Expert Faculty, *Russian Summer School for Institutional Analysis*, July 2011.

Visiting Professor, *University of the Philippines, School of Economics*, August 2010.

ACADEMIC PRESENTATIONS

"From Idea to Publication: Research on Monetary Economics and Financial Crises,"
International Institute for Financial Studies, Jiangxi University of Finance and
Economics, July 2012.

"A Political Coase Theorem for the Intelligent," Association for Private Enterprise
Education, April 2011; University of Konstanz, June 2011; Southern Economic
Association, November 2011, Public Choice Society, March 2012.

"Patience, Cognitive Skill and Coordination in the Repeated Stag Hunt," American Economic
Association meetings, January 2012.

"Intelligence, Patience, and Cooperation: An Experimental Study," Public Choice
Society, March 2011; North American Econometric Society Meetings, June
2011; Asian Econometric Society Meetings, August 2011.

"National IQ and National Productivity: The Hive Mind across Asia." Asian
Development Bank, January 2011; Interamerican Development Bank, May
2011.

"Intelligence Spillovers Among Humans: A Big HGI Payoff," Future of Humanity Institute
Winter Intelligence Conference, Oxford University, January 2011.

"Becoming Open and Able: Keys to Modern Productivity," University of the
Philippines, July 2010.

"Scale Effects and Recent Brain Evolution: Theory and Preliminary Evidence," American
Society of Human Genetics meetings, October 2009.

"Hive Mind: Why your nation's IQ matters so much more than your own," ICES End of Year
Conference, George Mason University, May 2009, and Future of Humanity Institute,
Oxford University, June 2009.

"IQ in the Utility Function," Mercatus Center Brown-bag Seminar, October 2008; Midwest
Macroeconomics Meetings, April 2010; Canadian Economic Association, May 2010;
Russian Summer School for Institutional Analysis, July 2011.

"The O-Ring Sector and the Foolproof Sector: An Explanation for Cross-Country Income
Differences," presented at Public Choice Seminar, George Mason University,
February 2008, Society for Economic Dynamics, July 2008, and American Economic
Association, January 2009.

"IQ Predicts Economic Growth but not Democracy," presented at Public Choice Society
Meetings, San Antonio, TX, March 2008.

“Cognitive Ability and Technology Diffusion: An Empirical Test,” presented at UC San Diego Macroeconomics Brown Bag, April 2007, American Economic Association Meetings, January 2008, and Stockholm School of Economics, Riga, Latvia, August 2009.

“Intelligence and National Economic Performance,” presented to National Economists Club, Washington, DC, September 2007.

“Are Smarter Groups More Cooperative? Evidence from Prisoner’s Dilemma Experiments, 1959-2003,” Theory Brown Bag, UC San Diego, March 2007; ICES, George Mason University, October 2007; Russian Summer School for Institutional Analysis, July 2011.

“IQ in the Production Function: Evidence from Immigrant Earnings,” presented at McGill University, November 2006, and George Mason University, January 2007.

“IQ in the Ramsey Model,” (later retitled “IQ in the Production Function”) presented at DEGIT XI, 2006; Society for Economic Dynamics meetings, 2006; Southern Economic Association meetings, November 2005; and Missouri Economics Conference, 2005.

“Is God Good for Growth? Religion and National Economic Performance,” presented at SIUE College of Arts and Sciences Colloquium, *Thinking About Religion*, March 2006.

“Intelligence, Human Capital, and Economic Growth,” departmental seminar, University of Missouri, Columbia, April 2005, Econometric Society World Congress, 2005; Econometric Society meetings, Santiago, Chile, 2004; and Eastern Economic Association meetings, 2004.

“An Economist Looks at the 2004 Elections,” presented at SIUE School of Business Homecoming Weekend, October 2004.

“Social Security Reform: Political and Policy Hurdles,” presented at Capitol Hill Prosperity Caucus meeting, July 2004.

“Equality, Poverty, and Empire,” presented at SIUE College of Arts and Sciences Colloquium, *Thinking About Empire*, April 2004.

“The Merits of Free Trade,” presented at debate on the Free Trade Area of the Americas, hosted by SIUE branch of Amnesty International, February 2004.

“Exchange Rate Management Strategies in the Accession Countries: Hungary, the Czech Republic, and Poland.” Third International Conference on the Integration Economies, ESSCA, Angers, France, 2001.

“A Dynamic Model of the Daily Demand for Federal Funds,” presented at Missouri Economics Conference, 2001; Western Economic Association meetings, 2001.

“Some Tests for the Existence of ‘Open Mouth Operations’,” presented at Midwestern Economic Association meeting, 2001.

TEACHING

Undergraduate courses: Macroeconomics, microeconomics, financial markets and institutions, public choice, economic methodology.

Graduate courses: Macroeconomics, monetary economics, time series, mathematical economics, economic growth, public choice.

AWARDS/GRANTS

Faculty Research and Development Grant (for work with Omar al-Ubaydli), College of Humanities and Social Sciences, George Mason University, 2009, \$4,000.

Summer Research Fellowship, Southern Illinois University Edwardsville, 2004, 2006.

Funded University Research Grant, Southern Illinois University Edwardsville, 2005-2006, \$3,500.

Poos Summer Research Fellowship, School of Business, Southern Illinois University
Edwardsville, 2005.
Funded University Research Grant, Southern Illinois University Edwardsville, 2004-2005,
\$8,000.
Funded University Research Grant (joint with Ali M. Kutan), Southern Illinois University
Edwardsville, 2001-2002, \$4,500.
Summer Research Fellowship, Cornell Institute for Public Affairs, 1993.
Graduate fellowship, Cornell Institute for Public Affairs, 1992.

PROFESSIONAL SERVICE

Mercatus speaking activities:

Supporter and Friend Lunch, Scottsdale, Arizona, February 2012.

11th Annual Donor Retreat, Scottsdale, Arizona, March 2010.

San Francisco Symposium: Advancing Liberty, Creating Change:
Keynote Speaker, February 2010.

Capitol Hill lunch seminars: Economics of taxation (three seminars: 2007, 2009,
2010), Financial crisis and policy response (three seminars: 2008, 2009), Stimulus
and recovery (2012).

Chief of Staff Retreat: 2008, 2009.

Other speaking activities:

Chicago Ideas Week, 2012.

GMU Economics Community Forum, 2012.

123 Club, Mclean, Virginia, at request of George Mason University President Alan
Merten, 2010.

North Carolina State University, in conjunction with Worth Publishers.

"Real-World Economics in the Classroom," 2010.

Osher Lifelong Learning Institute, George Mason University,

"The Great Recession," 2009.

GMU Alumni Weekend, George Mason University,

"The Great Recession," 2009.

National Defense University, Future of the European economy, 2009.

Americans for Prosperity, Financial crisis and policy response, 2008.

Recent Media:

Guest blogging, op-eds: New York Times (*Room for Debate*, three appearances),
Marginal Revolution, Forbes, US News and World Report, Atlantic (guest blogger,
4/12), EconLog (guest blogger 9/12-).

Book Reviews: Barron's (6/12, 8/12).

Interviews: New York Times (front page, 8/6/11), Washington Post, National
Journal, CNN.com, Fortune.com, Bloomberg Businessweek.

Media discussions of research: Wall Street Journal (lead editorial 9/8/11), George Will column (9/14/11), WSJ.com, Business Insider, Bloomberg.com.

Radio: G. Gordon Liddy, Wisconsin Public Radio, *At Issue with Ben Mehrens* (three call-in shows).

Television: C-Span Washington Journal (45 minute call-in on ARRA research coauthored with Rothschild), Fox Business, RT, CTV (Canada), News Channel 7 (Washington, DC), WJLA (Washington, DC).

Referee: *American Economic Review*, *Applied Economics*, *Applied Financial Economics*, *China Economic Review*, *Comparative Economic Studies*, *Econ Journal Watch*, *Economic Inquiry*, *Economic Systems*, *Emerging Markets Finance and Trade*, *European Economic Review*, *Journal of Comparative Economics*, *Journal of Economic Behavior and Organization*, *Journal of Money, Credit, and Banking*, *Manchester School*, *Southern Economic Journal*.

Advisory Board Member, 2007 Index of Economic Freedom, Heritage Foundation.

University-level service: Member, University Research and Development Committee (2004-2007). Member, University Fellowship and Scholarship Committee (2004-). Member, University Food-Service and Bookstore Pricing Committee (2004-2005). Panelist on Excellence in Undergraduate Education (2004, 2005) and Summer Research Fellowship (2003) evaluation committees.

Department- and School-level Committee Service: Public Choice Seminar Coordinator (2009, 2010, 2011), Curriculum Review (2004), Code of Conduct (2004), Textbook Selection (2002), Hiring (2002, 2004), Undergraduate Skills (2004).

CONTACT:

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George Mason University
Fairfax, VA 22030

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